

Message Text

UNCLASSIFIED

PAGE 01 IBADAN 00067 290858Z

14

ACTION AF-06

INFO OCT-01 EB-07 ISO-00 /014 W
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R 290655Z JAN 76

FM AMCONSUL IBADAN

TO USDOC WASHDC

INFO SECSTATE WASHDC 2064

AMEMBASSY LAGOS

AMCONSUL KADUNA

UNCLAS IBADAN 0067

E.O. 11652: N/A

TAGS: BEXP, NI

SUBJ: BUYING AGENT FOR DANIEL AKINTOKUN AND BROS.

REF: 75 IBADAN 483

1. WE HAVE BEEN ASKED BY THE SUBJECT COMPANY TO HELP THEM LOCATE AMERICAN COMPANIES WHO CAN ACT AS BUYING AND FINANCING AGENTS FOR PURCHASES IN THE UNITED STATES.

2. WE RECEIVE MANY SUCH REQUESTS FROM LOCAL NIGERIAN COMPANIES. THEY ARE USED TO THE SERVICES OF BRITISH "CONFIRMING HOUSES" WHO MAKE THEIR U.K. PURCHASE FOR THEM. WE HAVE BEEN UNABLE TO FIND ANY AMERICAN ANALOGUE TO THIS TYPE OF OPERATION. IF SUCH ENTITIES EXIST IN THE U.S., THEY COULD BE A VERY EFFECTIVE MEANS OF PROMOTING U.S. EXPORTS TO MEDIUM-SIZED NIGERIAN IMPORTERS. THE POST WOULD BE HAPPY TO PROMOTE THE SERVICES OF SUCH COMPANIES LOCALLY.

3. AKINTOKUN WTDR DATED OCTOBER 22, 1975.
BARR

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Message Attributes

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Channel Indicators: n/a
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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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